

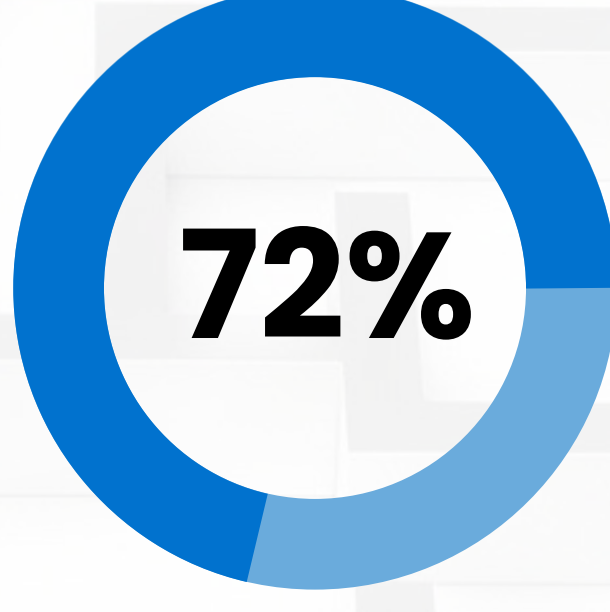
# Most IT teams are stuck in the middle

Why endpoint management is still stuck in reactive mode – and what it costs to stay there

250 respondents

95% Confidence

Feb–Mar 2026



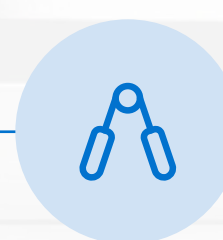
OF ORGANIZATIONS ARE STILL STUCK IN THE MIDDLE



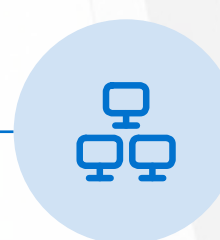
Partial automation



Limited visibility



Tool sprawl



Too much rework

## THE HIDDEN COST



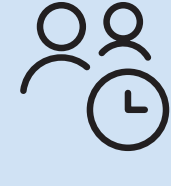
53%

of team time goes to routine endpoint maintenance



\$133K

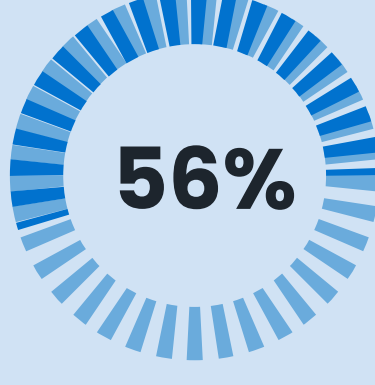
average annual maintenance labor cost



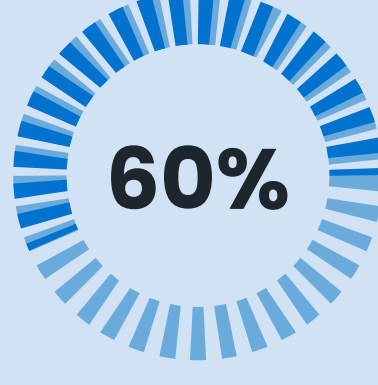
12.6 hours

spent each week on unplanned endpoint issues

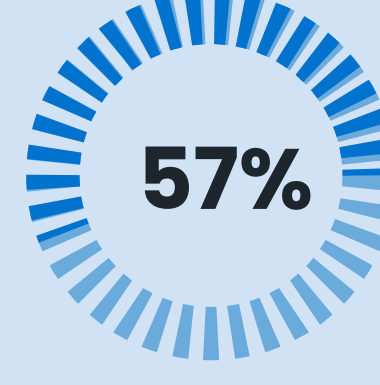
## WHERE WORK BREAKS DOWN



lack real-time visibility across all endpoints



of teams using 3 tools per issue report frequent rework



had a security incident tied to delayed patching

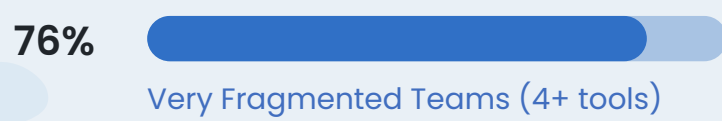


## Automation is there. Trust is not.

- > 98% of teams have automated at least one endpoint task.
- > But before they scale it, they want visibility, control, and rollback.



Audit logs: % of teams that require audit logs



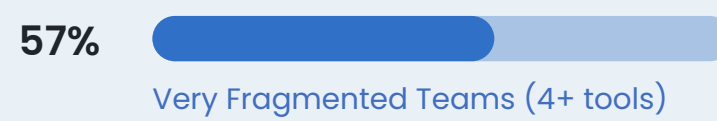
Very Fragmented Teams (4+ tools)



Overall Average



Easy Rollback: % of teams that require easy rollback



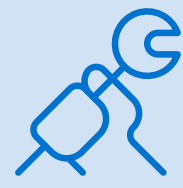
Very Fragmented Teams (4+ tools)



Overall Average

## HOW TEAMS GET UNSTUCK

Consolidate tools



Automate through policy

Improve real-time visibility



Remediate before issues become tickets

## THE PAYOFF



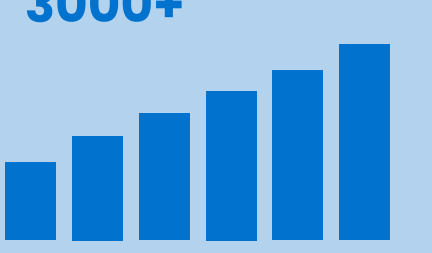
\$79K to \$94K in annual savings

Total saving \$79K to \$94K

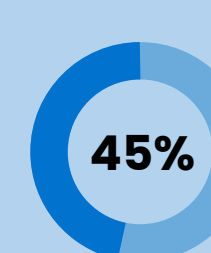


3,000+ hours reclaimed

Hours reclaimed 3000+



Efficiency gain



Download the Full Research Report

Stuck in the Middle: Why Most IT Teams Can't Get Past Reactive Endpoint Management